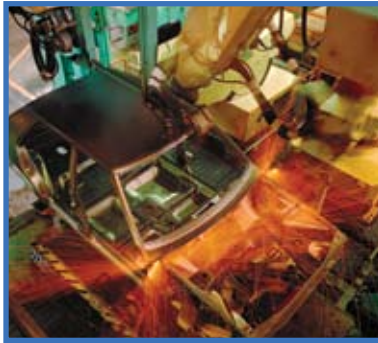




Products *PLUS* Knowhow for Industrial Applications

“Whether it’s running the plant or parts for the line, Gexpro delivers products plus support to deliver results.”

OEM

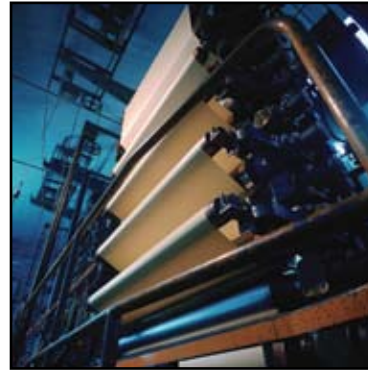


MRO



Products backed by expertise





Industrial locations need more than products. Gexpro delivers more.

We don't make any products. But, we do make better ways for you to identify, specify, buy, stock and manage electrical products for industrial applications. We can help make your total electrical product supply chain as efficient, profitable, and productive as it can be.

Whether you need parts for OEM products or parts to keep your operations up and running, Gexpro has a proven, business-building way to get them to you.

With more than 100 years of experience, we helped invent and perfect many of the distribution and supply practices that make smart industrial users more successful today. And we're committed to finding new and better ways every day.

Your Gexpro staff of seasoned industrial professionals can help you each step of the way. Whether it's mastering a total product life cycle, value engineering, reducing energy use, innovative inventory control, or simplifying purchasing and accounting, we have answers and ideas that can make you more successful.

Want to reduce costs? Looking to improve efficiency? Need to stay up to date on technological and product innovations? Searching for any advantage that can make a real, immediate and lasting positive impact on your bottom line? It's all right here. At Gexpro.

OEM

From value engineering, alternate sourcing and supply-chain management, we can help get the parts you need more efficiently for the way you do business.

MRO

Downtime is opportunity lost forever. Gexpro can help you manage your parts inventory, maintenance and upgrades and provide emergency service and delivery.

SUPPORT

With 2,700 professionals and product specialists staffing 170+ locations around the globe, we have a solution when and where you need it. Every day. Everywhere.

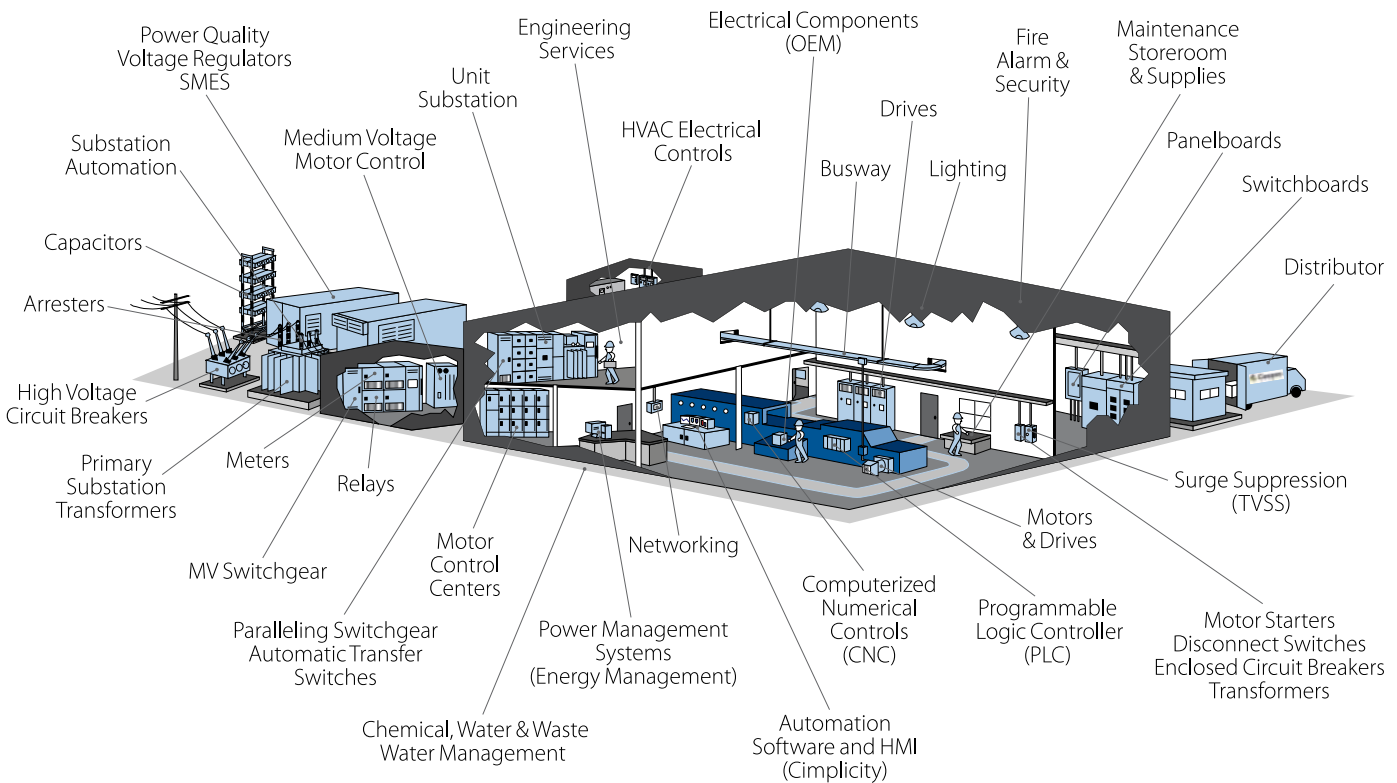
CAPABILITIES

With services ranging from e-commerce to repair services, we can help you run smarter and more nimbly.

GEXPRO SERVICES

Our C-parts sourcing, management and supply operation can serve as yet another competitive advantage on the assembly line and the bottom line.

Complete electrical solutions



Follow the complete electrical solutions roadmap to success

There's a lot going on around an industrial plant. From routine lighting and power distribution to harsh and hazardous location requirements, it can be challenging keeping up. Gexpro experts know their way around your world. From equipment manufacturers to plant operations, we have the products and expertise to help you compete and win. Only Gexpro can give you all these features to help make your entire electrical system work together – to keep your operation running.

- 250,000+ products from over 200 manufacturers – backed by the expertise of our team of product specialists
- The latest e-commerce productivity tools on www.gexpro.com
- Global Sales Center (GSC) – provides a single point-of-contact for our customers
- Global Account Management – integrated support for large, multilocation customers
- Parts Super Center – immediate access to over 12,000 different GE renewal parts, 24 hours a day, seven days a week
- Tech Center – single-source technical support, sales and customer service for motors and drives, automation, control and power equipment and security products
- Motor Direct – immediate access to thousands of replacement motors – from mini to mighty
- 24-hour emergency service

Gexpro extras at work every day

Global Accounts

Gexpro maintains a Global Sales Organization (GSO) as a resource offering a single point of contact for large, multilocation organizations. We offer extensive industry experience and segment intelligence with a focus on global strategic customer relations. GSO can help you with:

Operational Optimization

- Aggregate spend – cross reference and standardize
- Location alignment – matching local branch inventory profiles with your needs
- Rationalization of products and vendors

Implementation Excellence

- Uniform order processing, delivery, and invoicing
- Operational setup – account alignment and pricing consistency
- Program launch – implement plan, facilitate meetings and conduct training

Service Execution/Contract Management

- Performance measurement and metric alignment to show results
- Manage purchasing controllership, operations, and delivery standards

Contract Performance Optimization

- Identifying cost savings opportunities
- Proactive expediting and service programs
- Customer-focused projects and productivity solutions – VMI, Kitting
- B2B integrations – EDI, Oasis Pro, gexpro.com, Ariba, and other portals and exchanges
- Utilize continuous improvement methodologies on your projects

Gexpro Services: C-Part Productivity



Gexpro Services is a world-class Supply Chain outsource provider specializing in inventory management programs. Our programs help OEMs with their engineered production material specifications, fulfillment, and quality requirements.

Our engineering and commodity expertise includes complex manufacturing

processes and materials such as electrical, panel design and assembly, machine & fabricated assemblies, and valve/instrumentation design, in addition to typically higher volume commodities such as gaskets, seals, O-rings, fasteners, and fittings.

A Production Inventory Management (PIM) service model provides turnkey supply chain solutions for OEMs across

a broad cross-section of industries. PIM programs manage OEM's purchasing, inspection and fulfillment functions – driving down overall acquisition cost and increasing productivity.

As a global supply chain organization, Gexpro Services leverages aggregate sourcing efforts and overseas manufacturer relationships to create economies of scale at low cost providers around the world. Whether it's moving costly labor processes to low-cost countries or consolidating container shipments, Gexpro Services is always seeking opportunities to add competitive advantage to our customers. Additionally, Gexpro Services utilizes independent and approved quality labs to ensure that products are not just low cost, but are of consistently high quality.

Our manufacturing partners are required to meet rigorous supplier qualification specifications, pass periodic site audits, and exceed delivery and quality based performance metrics.

One source for all things electrical



Equipment Manufacturers – Reducing the total cost of your end product.

We get OEMs the precise products they need – precisely when and where they need them. But, we also give you options you may not have considered. As a full-line, full-service, engineering-focused distributor, we know of the newest products, alternate configurations and prepackaged subassemblies. We don't just take orders, we take initiative. Together, we can help you deliver the quality and reliability you need to help reduce time and product cost. It's not rocket science – it's simply a scientific approach to engineering, market awareness and building relationships with our supplying partners. After all, we want you to be successful and profitable as much as you do – that's how we build lifelong partnerships that keep us both growing and strong. Whatever you're making, we can help you make it better.



Plant Services – Reducing the total operating cost.

Running a business sure isn't getting any easier. Your Gexpro team can help, with products and services that help reduce your total cost of doing business. Whether it's our expertise in inventory management, plant efficiencies, process improvements, or energy audits, we can help you realize measurable cost efficiencies. Our business contributions go beyond products and delivery. We can save you time and money with the industry's only complete suite of productivity tools. We pioneered B2B and EDI capabilities. And our customers continue to benefit from our early adoption of e-commerce platforms. If there is a way to do things faster, better and more cost-effectively, we're dedicated to bringing that improvement to you.

Business-building capabilities and programs

How do we make our customers more productive, profitable and competitive?

First, we work closely with you to evaluate your current operations and needs. Then, we determine the right combination of proven Gexpro capabilities, services and tools to improve your business. Whether it's energy efficiency gains, process improvements, or inventory management, we can probably help you do things better. Here are the tools that can help.

SERVICES

Cost Savings/Productivity

Custom Catalogs

Customer/Performance Dashboards

e-Commerce

Emergency Service

Energy Savings

Gexpro Services Group

gexpro.com

Kitting

Parts Super Center

Process Consulting/Continuous Improvement

Product Specialists

Repair Services

Sourcing Unique or Niche Products

Summary/Special Billing

Supplier Relationships/Consolidation

Supply Scan/Bar-coding

Tech Center

Training

Value Engineering

Vendor Managed Inventory/KanBan

Warranty Management

Wire Management

Cost Savings/Productivity

Reduce your total cost by simplifying material procurement, paring inventory, increasing your product application knowledge, reducing your power bills, and cutting production times.



Custom Catalogs

Working with engineering, maintenance, or purchasing, we can assemble a custom catalog for your business that includes frequently purchased items. The easy-to-use catalog can include product images, bar-codes, customer part numbers, and complete descriptions.

Customer/Performance Dashboards

You can track performance on key metrics focused on your business with Gexpro's dashboards. This fully automated tool displays real-time data on 20 standard parameters with custom reporting capability.



e-Commerce

Our full range of electronic commerce tools includes EDI, flat file integration, exchanges, punchout, online ordering and tracking. Gexpro is certified Ariba Ready.

For more information contact your local branch, call 1-888-4GEXPRO, or visit www.gexpro.com.

Proven and working for our customers every day

Emergency Service

Emergencies usually don't occur just when it's convenient. So, we staff a customer service center with experts and product access available 24/7. We can find the part you need to get you back up and running.

Energy Savings

Qualified technical experts can perform detailed energy audits of your facilities and recommend efficiency upgrades to your lighting, motors and drives and transformers.



Gexpro Services Group

Leverage the experience and expertise of our specialists to lower your total production costs through Value Engineering, inventory management, and global and domestic sourcing.



gexpro.com

From its comprehensive search tool that searches for product name, part number, description, or even slang terms, to its account management tools, gexpro.com is a 24-hour-a-day

productivity booster. Other online tools include inventory status, order tracking, proof of delivery and the ability to build catalogs of those parts you order frequently.

Kitting

Our technical specialists will work with you to design a set of parts or subassemblies for your product to simplify your ordering, inventory, and production processes.



Parts Super Center

Need an out-of-production part? Don't know for sure what part you need? The renewal parts specialists at the Parts Super Center can help. From choosing the right part for your equipment to locating and shipping it to you, we're there. Also, our "Parts Direct" website allows you to search for and order out-of-production parts at your convenience.

Process Consulting/Continuous Improvement

Our product and process specialists are available to help you improve your production processes through innovative solutions. Using continuous improvement methodology, we can help design the most effective methods for your business.

Product Specialists

Gexpro offers the services of field-based product specialists to assist with your automation, lighting, motor and drive, control, or security solutions.



Repair Services

Gexpro offers third-party repair services to facilitate the repair of MRO equipment. Product scope includes AC and DC motor controllers, encoders, tachs, gauges and most printed circuit boards.



Sourcing Unique or Niche Products

We offer a unique global reach that can locate hard-to-find and unusual parts you may need for your business. If required, we can even have parts custom-made for you.

For more information contact your local branch, call 1-888-4GEXPRO, or visit www.gexpro.com.

Proven and working for our customers every day

Summary/Special Billing

Our state-of-the-art IT systems enable customized billing for practically any customer need. We can provide summary billing or full detailed billing. One billing point can help simplify your accounts payable routines.



Supplier Relationships/Consolidation

Our solid relationships with over 200 suppliers enable us to not only source the right parts, but to consolidate sources and increase efficiencies.



SupplyScan/Bar-coding

SupplyScan allows you to scan your inventory and sync with gexpro.com using a PDA so you can slash your ordering and inventory management times. Frequently purchased item lists can be saved for reordering, further automating the process.

Tech Center

Gexpro's Tech Center provides a single focus point to help you with technical support, product identification, cross-referencing products, configuration, inventory, order entry, warranty support and customer service. Product experts are available for help with automation, control, motor, and security questions.



Training

Our field-based product specialists, as well as factory representatives, can design and conduct customized training classes at your facility to keep your engineers up-to-date with the latest technology.

Value Engineering

We can assist your engineering staff from concept through completed design and process implementation, ensuring that parts and production equipment are maximized to gain the highest return on your investment.



Vendor-Managed Inventory/KanBan

Manage your inventory by using the KanBan process or our exclusive OASIS Pro on-site inventory tool. These systems deliver the lowest inventory cost available while minimizing the fear of out-of-stock stoppages.

Warranty Management

Gexpro can track all of the warranties for equipment purchased through us, make sure all required preventive maintenance is accomplished and resolve any warranty problems, thus freeing up your personnel to focus on improved productivity. You get the maximum benefit of all your manufacturers' warranties, while saving on costly repairs and downtime.

Wire Management

Through Gexpro's extensive inventory, we can help reduce your costs by helping select the correct wire for your applications, design and build harnesses, and maintain and supply the right wire at the right time.



For more information contact your local branch, call 1-888-4GEXPRO, or visit www.gexpro.com.

Full



Switchgear



Lighting



Transformers



Control



Ballasts



Circuit breakers



If you look at GE, you won't see anything half empty – or half full. Because we give you the *full* full range of both electrical and lighting solutions. Our electrical components and equipment steadfastly protect your people, property and operations. And our commercial lighting array drives down your cost of light more than ever, more than anything. If you're only getting half of what you need from other brands, turn to GE. And get your fill.



imagination at work

One source for all products. Simple.

With more than 250,000 SKUs from over 200 manufacturers, Gexpro is bound to have the exact solution you need to keep your facility running, or to supply your manufacturing production lines. As part of Rexel, the world's largest electrical distributor, we have relationships and priority access to just about every product manufacturer on the planet. We use those relationships to expedite delivery, negotiate costs, ensure quality and create advantage for our customers.

Following is a brief overview of our customers' most commonly used industrial products. We can deliver the products, expertise and experience you need.

With 3.5 million square feet of inventory space filled and ready to deliver, product is never an issue. And, with 2,700 focused, experienced professionals backing up every transaction, maximizing your efficiency, productivity and profitability is never an issue, either. It's our standard operating procedure.

Distribution

Our distribution products cover the full scope of power transmission, power quality, and power distribution in the industrial plant environment. From the outdoor substation to the panelboard that feeds the receptacles in your office, Gexpro offers the products you need from industry leaders in the design and manufacture of high quality state-of-the-art electrical equipment. Gexpro is here to assist you with a well-trained sales staff. We can help you with product specification and selection and back it up with nationwide inventory and branch location coverage.

- Busway
- Molded Case Circuit Breakers
- Safety Switches
- Switchboards & Panelboards
- Switchgear
- Transformers



Control

Gexpro offers a complete line of control products for your facility requirements. The broad offering of both NEMA and global IEC products provides an integrated array of solutions for all your control needs. Gexpro supports many of the “legacy” control products that GE offered in the past through the Parts Super Center. We have the expertise to help with any GE control product, be it a new state-of-the-art item or help with renewal parts on older equipment.

- Definite-Purpose Controls
- IEC Controls
- Limit Switches
- NEMA Controls
- Sensors



Automation

Gexpro's extensive line of automation products includes everything you need to be competitive in today's hi-tech market. We furnish not only the control system, but everything that controls it. Whether you need switches or sensors, we can help them communicate over any sort of network: copper, fiber, or wireless.

- Human Machine Interface (HMI)
- I/O Systems
- Industrial Computers
- Motion Solutions
- PLCs and Logic Controllers
- Software



A palette of automation solutions

GE Fanuc Intelligent Platforms offers a full spectrum of controller and software solutions that can help turn your plant floor into a work of art.



PACSystems*
Revolutionary control solution with unprecedented flexibility, openness and performance



QuickPanel*
Simple control with a robust OI, featuring advanced touchscreen technology



Series 90* PLCs
Proven PLC performance for complex control, motion and high availability applications



Proficy* Software
Powerful software solutions from the plant floor to the enterprise level



VersaMax*
An incredibly flexible controller for a wide range of cost effective solutions



Durus
For value-based applications that have lower I/O needs, the Durus PLC is an all-in-one solution at an excellent value



www.gefanuc.com

©2007 GE Fanuc Intelligent Platforms, Inc. All rights reserved.
*Trademark of GE Fanuc Intelligent Platforms, Inc.
All other brands or names are property of their respective holders.

Motors & Drives

Gexpro offers a complete line of motors and drives for a wide array of industrial MRO and OEM applications. A Gexpro specialist can assist you in selecting the right motor or motor & drive package to yield the optimum performance and return on investment for your application.

- Commercial Motors
- Industrial Motors
- Motors for OEM Applications
- Package and Custom Drives



Lighting

Good lighting is good business. Indoor industrial fixtures can help put your workplace in the best possible light. The key to profitable industrial growth lies, in part, in increased productivity and more efficient use of your facilities through lower energy cost, improved on-the-job safety and reduced maintenance.

- Fluorescent
- Hazardous
- High-Intensity Discharge (HID)
- Industrial



Security

Security is more critical than ever. Industrial companies and service providers need leading-edge, cost-effective solutions to keep them safe and productive. Gexpro can help you design, specify and fulfill your security needs in access control, intrusion, fire, video surveillance, or perimeter protection. Over 50 leading vendors are teamed with Gexpro to bring you a range of solutions for every application. And, we can integrate them into a building automation, SCADA, or any network that you may already have. We have the resources, desire and commitment it takes to help keep your facility safe and profitable.

- Access Control
- Fire
- Intrusion
- Video



Electrical Installation Supplies

No other distributor stands behind its customers like Gexpro. We are committed to providing a “One Stop Shop” for all your electrical needs. From flashlights and batteries to conduit and cable, we offer a full array of products to meet your every electrical need. When you think of electrical supplies, think Gexpro.

- Batteries & Flashlights
- Conduit & Fittings
- Fasteners
- Fuses
- Raceway
- Terminals & Lugs
- Tools & Testers
- Renewal Parts
- Wire & Cable



Do Your Circuits Call You When They Open? Now They Can...

A Revolutionary Wireless Circuit Monitoring System That Immediately Notifies You When Critical Circuits Open

Reduce Downtime

The cost of unscheduled downtime is a continuing problem in many industries. Downtime costs can range from \$300,000 to millions of dollars per site per hour.

The Cooper InVision™ Downtime Reduction System helps eliminate waste in your maintenance program to dramatically increase productivity by actively monitoring your critical circuits.

Safe

- World class encryption protocol
- Automatic security updates
- Finger-safe hardware
- Control and access to your data

Simple

- Retrofittable on existing equipment in seconds
- Access from anywhere, anytime
- No software to configure, support or upgrade

Reliable

- 99.999% reliability
- Field tested in extreme harsh environments
- UL Listed
- Monitor thousands of circuits per network
- Built-in escalation features
- Self-healing network

To learn more about the InVision Downtime Reduction System, call us at **866-436-7870** or by e-mail at invisionsales@cooperbussmann.com. Log on at www.cooperbussmann.com/invision.



Over 170 Locations Around the World



Whether it's an emergency or an opportunity,
there's a Gexpro resource close by.



Gexpro

LINE CARD

Ballasts

Advance
GE

Batteries & Flashlights

Bright Star
Energizer
Eveready
MagLite
Ray-O-Vac

Boxes

PVC
Cantex
RACO
T&B Bowers

Steel

Appleton
Cooper Crouse-Hinds
O-Z/Gedney
RACO
T&B Steel City

Cable Tray, Strut, Channel & Raceway

Cooper B-Line
Power Strut
TJ Cope
Thomas & Betts
Kindorf, Superstrut
Uni Strut
Walker
Wiremold

Chimes

Berko
Broan
GE
Nutone
USI

Conduit Bodies & Cast Boxes

Appleton
Cooper Crouse-Hinds
Killark
O-Z/Gedney
Red Dot
Thomas & Betts

Conduit Products

Aluminum
INDALUX
Coated
OCAL
Robroy
Elbows/Couplings/Nipples

ECN Kornis
Picoma
Shamrock
Wheatland
Liquidtight & Flex

AFC
Alflex
Anamet
Kaf-Tech
Nexans Energy
Senator
Southwire

PVC
Cantex
Carlson
Georgia Pipe
Heritage
IPEX/Kraloy/Scepter
LCP/National Pipe
PW Eagle
Southern Pipe

Steel

Allied
Republic
Western
Wheatland

Controls

Motor Controls, Relays, Pushbuttons
GE Consumer & Industrial
Industrial Computers & Cell Controllers

American Portwell
Computer Dynamics
GE Fanuc
Factory Information Systems

GE Fanuc
Motion Control
Delta Tau
GE Fanuc
Koll Morgan
Pacific Scientific

Programmable Logic Controllers (PLCs)

GE Fanuc
Omron
Programmable Control Peripherals

3M Fiber Optic
GE Fanuc
Horner Electric
Kessler-Ellis Products (KEP)
Maple Systems
N-Tron
Phoenix Digital
Sixnet
Total Control Products (TCP)
VME Microsystems
VMIC

Xycom

Sensors
GE Sensing
MICRO SWITCH (Honeywell)
Pepperl & Fuchs

Vision Systems

Itran

Dimmers, Dimming Systems

Intermatic
Lutron
Pass & Seymour/Legrand

Distribution Equipment

Load Centers, Circuit Breakers, Safety Switches, Switchboards, Panelboards, Busway, Switchgear
GE Consumer & Industrial
GE Zenith Controls

Enclosures

Austin
Cooper B-Line (Circle AW)
Hoffman
Milbank
Rittal
Stahlin
Wiegmann

Fans

Berko
Broan
GE
Jan-Fan
Nutone

Fasteners

Caddy
Cooper B-Line
Gexpro Services
L.H. Dottie
Metallics

Fire Alarm Panels

Edwards (GE Security)
Fire Lite
Summit/Mircom
Wheelock

Fittings

Appleton
Arlington
Bridgeport
Cooper Crouse-Hinds
Neer
O-Z/Gedney
RACO
Red Dot
Regal
Thomas & Betts



Products from specific manufacturers may not be available at all Gexpro branches and locations. Call your Gexpro representative to check availability and comparable product offerings.

Fuses

Cooper Bussman
Ferraz Shawmut
GE (Medium Voltage)
Littelfuse

Industrial Heating

Chromalux
Wellman

Lamps

GE Lamp

Lighting & Fixtures

*HID, Fluorescent, Industrial,
Hazardous, Downlighting,
Residential, Emergency,
Exit, Roadway, Area &
Decorative*

Acuity Brands
Lithonia
Appleton
Cooper Lighting Group
Crouse-Hinds
Halo
Lumark
Metalux
Regent
GE Lighting Systems
Criterion
Duraglow
GE Filterglow
Omnibeam
Streetdreams
Uniglow
Versaveam
Genlyte-Thomas Group
Daybrite
Lightolier
Stonco
Thomas
Hubbell Lighting Group
Columbia
Dual-Lite
Kim Lighting
Progress
O-Z/Gedney

Lighting & Accessories

McGill
Novitas
Sensor Switch
Wattstopper
Woodhead Industries

Lugs

Anderson
Blackburn
Burndy
ILSCO
NSI
Panduit
Thomas & Betts

Meters & Instruments

Cincinnati Electrosystems
Fluke
GE Sensing
Greenlee
IDEAL/Sperry
Transcat
Yokogawa

Motors & Drives (AC & DC)

*Packaged Drives, By-Pass
Panels, Engineered Drives,
Peripherals*

Fuji
GE Drives
GE Motors
Inpro/Seal
Lake Shore
Marathon Electric
Regal Beloit
TCI
Carbon Brushes

Power Conditioning, UPS & Surge Protection

Cooper Power Systems
EFI
GE Consumer & Industrial
Intermatic
PULS
Sola/Hevi Duty
Toshiba
Transtector
Tripp Lite
Weidmuller
Wiremold

Renewal Parts

Parts Super Center

Security Products

*Access Control, Video
Surveillance, Sensors &
Contacts, Motion Detection,
Glass Breaks*

Aiphone
Altronix
Canon
Cohu Technologies
Extreme CCTV
GEM
GE Security
HID
Infinitova
Interstate Battery
JVC
Mircom
N-Tron
RCI
Sixnet
Tatung
Videoalarm
Vigitron
Vitek

Signaling/Smoke Detectors

BRK, ESL
Edwards (GE Security)
Federal Signal
Firelite
Firex
Summit Systems
System Sensor
USI
Wheelock

Silicones, Sealants, Paints

CRC
GE Silicones
Glyptal
Novagard/Foamseal

Terminal Blocks

Buchanan
GE Consumer & Industrial
Gould Taylor
Marathon
Molex
Weidmuller
Wieland

Timers & Photoelectric Controls

ALR
GE Grasslin Controls
Intermatic
Paragon
Robertshaw
Tork

Tools & Testers

3M
Greenlee
IDEAL
Klein
Milwaukee
SOG

Transformers

*Dry Type, Power
Conditioning Equipment,
Substation, Distribution*
GE Consumer & Industrial
GE Transformer

Voice & Data

Agilent Technologies
AMP
APW
Berk-Tek
Carlson
Comm Scope
Cooper B-Line
CP Technologies
GE Act
General Cable
Genesis
Great Lakes
Hitachi
Mohawk/CDT

Optical Cable Corp.
Ortronics
Panduit
Siemons
Superior Essex

Wire & Cable

*Power & Control Cable,
Building Wire & Cord*

AETNA
AIW
Alcan
Carol
Cerro/Circle
CME
Coleman Cable
Colonial
Draka
Encore
General Cable
HWC
Kalas
Nexans Energy
Omni
Prysmian (Pirelli)
Senator
Service Wire
Southwire
Tappan
United Cooper

Wire & Cable Accessories

3M
Blackburn
Bryant Pulling Grips
Buchanan
Burndy
Eritech/Erico
Greenlee
IDEAL
Panduit
Pass & Seymour/Legrand
Plymouth
Raychem
Thomas & Betts

Wiring Devices

Cooper Wiring Devices
Ericson
Leviton
Pass & Seymour/Legrand
Woodhead Industries, Inc.
Aero-Motive Co.





For more information:
contact your **local branch**,
call **1-888-4GEXPRO (1-888-443-9776)**,
or visit **www.gexpro.com**.